



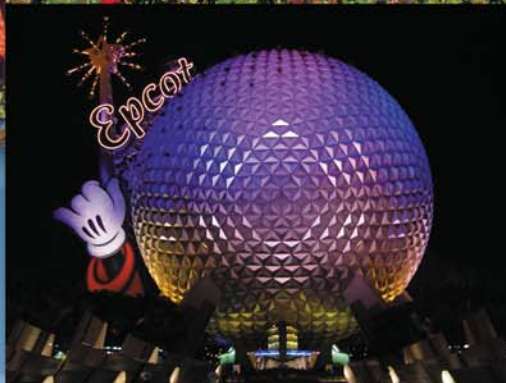
# The TIMESHARE Store, Inc.®

The #1 Disney Vacation Club Reseller in the World!



The Largest Selection of  
DVC Resale Properties!

Over 12,000 Disney Vacation  
Club Memberships Sold!



# The TIMESHARE Store, Inc.®

US & Canada: 800.550.6493

Outside US & Canada: 407.239.8899

Sellers - No upfront listing, processing, appraisal, website, or auction fees!  
Not affiliated with The Walt Disney Company or Disney Vacation Club

**DIS** boards  
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Disney Vacation Club  
**RESALE GUIDE**  
Know the Difference, See the Saving\$

## Corporate Profile

The Timeshare Store, Inc.® is a real estate company specializing in Disney Vacation Club resales located in the Williamsburg Downs shopping center, on Central Florida Parkway, about three blocks from Sea World in Orlando, Florida.

In April of 1994, Tom and Judy Yeary set up a “Timeshare Resale Division” within an Orlando residential real estate office, Williamsburg Realty, Inc. After more than three years of success and growth, the demand to have an office devoted strictly to the needs of vacation club members and purchasers arose.

The Timeshare Store, Inc.® opened in December of 1997. Our mission statement is “Treat customers like you want to be treated and they will become customers forever!” All of our staff continues to follow this mission statement to this day.

The Timeshare Store, Inc.® has NEVER charged fees for listing, advertising, marketing, auctioning, or appraising. We earn our commissions only when we sell your property.

We specialize in only the finest resorts such as the Disney Vacation Club properties, Marriotts, and Hiltons. Our inventory primarily consists of the Central Florida properties and a few select areas outside of Florida where these well-known vacation clubs have resorts. The decision was made to specialize in these particular resorts in order to give better service to the buyers and sellers of these properties. If you are interested in selling your



ownership interest, whether it is a Disney Vacation Club property, Marriott, or Hilton, we can help! In the 17 years that we have handled the Disney Vacation Club properties our company has sold over 12,000 DVC packages to new members. Our “open” (non-exclusive) listings gives you every opportunity to sell with us, other companies or find your own buyer. There is no withdrawal or cancellation penalties, should you decide to take your listing off the market for any reason. We have one of the most extensive marketing programs available on the internet, exposing your property to millions of prospective buyers everyday.

The Yearys’ take great pride in their staff and operation! Unlike some Resale companies, we are proud to use our personal names and store address in all of our online and printed materials. We have NEVER changed our corporate name, address, or added a franchise in order to distance ourselves from customer complaints! We encourage

our customers to visit our store while in the Orlando area to verify that we are far more than just a pretty website or brochure!

The Timeshare Store, Inc.® and it’s associates have NEVER had a complaint made to the Better Business Bureau, The Department of Business & Professional Regulation, Florida Real Estate Commission, or The Florida Timeshare Bureau. WE PLAN TO KEEP IT THAT WAY!!!

## “The Timeshare Capital of the World”

While you are on vacation, especially in Orlando, it is likely that you will be approached to visit some of the world’s finest timeshare resorts.

For just a few hours of your time, you can see a resort, be educated about timesharing and receive a valuable gift, such as expensive attraction tickets.

The “Tours” do **NOT** obligate you to buy anything. This is just the most effective way for the resorts to advertise their product.

**“NO PRESSURE”**

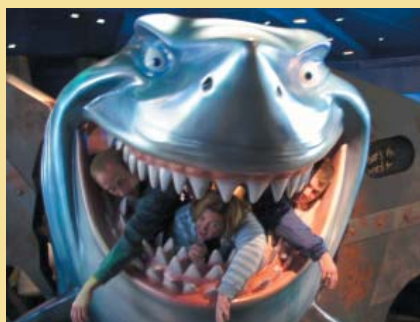


Photo by: Susan Aliff  
DISboard Member: larry’s girl

A very important thing to remember when buying from the developer, is that approximately 50% of your purchase price goes to cover the developers sales and marketing costs (and you thought the condo was really worth one million dollars).

Although a resort may offer a “Big Discount” for buying “Today” - you will be paying hundreds or even thousands of dollars more than is necessary! **How else can they pay for all those free gifts?**

If you have toured a resort or you are thinking of touring one, for great savings on your purchase, call **The Timeshare Store, Inc.® (800) 550-6493** or (407) 239-8899 or visit our web site at [www.dvcstore.com](http://www.dvcstore.com).

## A Note from the Owner:

*As the Owner/Broker of The Timeshare Store, Inc.®, I want to personally invite you to call or E-Mail our office and speak with our associates about any questions you or any of your friends and relatives may have concerning a DVC purchase. All of our associates are trained in the Disney Points System and most of them are DVC owners. They will be happy to answer all your questions. The smaller point listings go very quickly as you have probably heard. You need to contact our office and have an associate add you to the distribution list. We receive about 150 new listings every month.*

*Yes, you can save money! Some save a little, some save a lot. It all depends on the individual package you want. You always have the option of submitting an offer. The seller can say yes, no or counter offer. Everything is negotiable, including closing costs and annual dues. We do have financing available so ask about it. The money you save on your DVC Resale purchase can be used to lavish on your family, when you take your first "magical" trip home.*

*When you feel comfortable, that's the time to purchase and not before. There is NO pressure! In the past 17 years we have helped over 12,000 DVC sellers transfer their property to nice people like yourself.*

*Disney tells us that in 2004 they processed 1,200 Resales. The Timeshare Store, Inc.® was responsible for 900 of them. It is a good feeling for those that do choose to purchase through the Resale market that they are helping a fellow DVC member. We never know when any of us will be faced with the decision to sell. It is a welcome relief to sellers who are able to pass on their treasure to someone who loves Disney as much as they did at the time of their purchase. We would really appreciate your doing business with us.*

*Sincerely,  
Thomas E. Yeary (Tom)  
Owner/Broker  
The Timeshare Store, Inc.®*



## Our Staff:



*Thomas Yeary  
Owner/Broker*



*Jason Erpelding  
Sales Manager/Broker Associate*



*Yamilin Alfonso  
Assistant Manager  
Se habla español*



*Jerry Sydow  
Lic. Real Estate Associate*



*Jamie Carr  
Lic. Real Estate Associate*



*Robert Machado  
Lic. Real Estate Associate*



*Scot Decker  
Lic. Real Estate Associate*

**Call Us Today at: 1-800-550-6493**

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**www.dvcstore.com**  
**Know the Difference, See the Saving\$**

## FREQUENTLY ASKED QUESTIONS



*Photo by:  
Barrie Brewer  
DISboard Member:  
Barrie*

### **WHY SHOULD I BUY DVC TIMESHARE THROUGH THE TIMESHARE STORE, INC.®?**

The reason is simple...SAVINGS. Depending on the resort, our customers can save anywhere from \$5 to \$40 per point buying a resale vs. purchasing directly from Disney Vacation Club.

### **WILL I RECEIVE THE SAME TREATMENT AS DVC MEMBERS WHO PURCHASE DIRECT THROUGH DISNEY?**

The real estate interest (Membership) that you purchase through The Timeshare Store, Inc.® will not be eligible to use those Vacation Points to make reservations within the Concierge Collection, the Disney Collection or the Adventurer Collection. Those Vacation Points will instead be valid for reservations at Disney Vacation Club resorts, as well as for the RCI® exchanges, Club Cordial and Club Intrawest.

### **HOW DO I KNOW HOW MANY DVC POINTS TO PURCHASE?**

The answer to this question really depends on your personal vacation habits. There are a number of options available to you when you purchase an interest in the Disney Vacation Club. Your points can be used at any DVC Resort (Old Key West, Boardwalk Resort, Hilton Head Island, Vero Beach Resorts, Beach Club Villas, Villas at Wilderness Lodge, Saratoga Springs, Animal Kingdom Villas, Bay Lake Tower, Aulani Resort in Hawaii and the Villas at Disney's Grand Californian Hotel® and Spa). You can also use your points for member getaways through Resorts Condominium International (RCI), Club Cordial and Club Intrawest.

### **IT IS POSSIBLE TO RENT POINTS BEFORE PURCHASING?**

Most people looking to buy DVC for the first time are trying to purchase before their next trip to Walt Disney World. This way the membership can start paying for itself right away. This, of course, doesn't always happen and some people want to give DVC a try before purchasing. The Timeshare Store, Inc.® works with owners who want to sell their entire ownership as well as owners who rent out their points for the year. The points rent for \$12 per point. For example, if you needed 90 points to stay a week in a studio at Disney's Boardwalk Villas for the Epcot® International Food & Wine Festival it would be \$1,080.

### **HOW LONG HAS THE TIMESHARE STORE, INC.® BEEN IN BUSINESS?**

The Yearys' sold their first Disney Vacation Club resale in 1994 and had only 2 employees. Today, The Timeshare Store, Inc.® has 5 full-time licensed real estate associates, 1 full-time administrative assistant, 3 part-time administrative assistants and Tom Yeary is the broker.

Talk to a person "not a machine" when calling The Timeshare Store, Inc.® during business hours. We are open 7 days a week and pride ourselves in always being available to answer your questions and present offers.

### **WHEN CAN I MAKE MY FIRST DVC RESERVATION?**

About 14 to 28 days after closing. DVC enters you into the database as a DVC Member and you may begin making reservations by calling Member Services at 1-800-800-9800.

### **WHAT DOES "USE YEAR" MEAN?**

The use year is the month you receive your points each year. It has nothing to do with when you can make your reservations or travel.

Example: You may book up to 11 months in advance at your home resort and up to 7 months in advance at any of the other Club locations. If you want to vacation before your use year begins, you may borrow points from the upcoming allotment.

### **HOW LONG DOES IT TAKE TO CLOSE?**

Approximately 8 weeks. After we receive both Buyer's and Seller's signed contract, everything goes to Disney for ROFR (Right of First Refusal). Disney has 30 days to review the contract and decide whether to exercise their right or not. Once approved, Disney forwards everything to the title company and they prepare final documents. After the final documents have been executed and returned (along with the monies due from the Buyer), the contract closes and Disney is notified of the transfer of title.

### **WHEN WILL I RECEIVE MY MEMBER ID CARD, NEW MEMBER HANDBOOK AND VACATION PLANNER?**

Approximately 30 days after closing. You do not need to have your ID card in order to make a reservation, as Member Services will look you up by name.

### **CAN DVC MEMBERS HAVE MORE THAN ONE USE YEAR?**

Yes. If you have the same use year for all of your properties, you will have one ID card for all of them. If you have more than one use year, you will receive an ID card for each one.

### **DO I HAVE TO BUY A MINIMUM NUMBER OF POINTS?**

Not when buying a resale from The Timeshare Store, Inc.®. You may purchase as few as 25 points and Disney Vacation Club will consider you a Member with full benefits. You will receive your ID card, New DVC Member Handbook and Vacation Planner just as though you had purchased points directly from DVC.

### **ARE THERE ANY HIDDEN COSTS WHEN BUYING A DVC RESALE?**

No hidden costs. When you purchase a DVC resale through The Timeshare Store, Inc.®, you will have your purchase price, closing costs and applicable Annual Dues. That's it.

### **HOW DO I KNOW WHAT THE CLOSING COSTS WILL BE?**

The closing costs average between \$322 and \$750 based on the purchase price. Your associate can give you an exact amount on each of our listings.

### **ARE PRICES NEGOTIABLE?**

Some Sellers are negotiable and some are firm at their asking price. We'll always be happy to present an offer for you. The associates at The Timeshare Store, Inc.® will advise you if your offer is in danger of not passing ROFR so you may make an informed decision about the price you'd like us to present.

## FREQUENTLY ASKED QUESTIONS

### WHAT IS ROFR?

Right of First Refusal is the option Disney Vacation Club has to purchase any resale package after a sales price has been agreed upon and a contract has been drawn up. Each contract must be forwarded to DVC for review. If the price is too low, Disney will step in and purchase the property themselves at the terms agreed upon by the Seller and original Buyer. DVC then becomes the Buyer.

### DOES DISNEY EXERCISE ROFR VERY OFTEN?

On average less than 5% of our contracts are bought back by Disney, and that is usually due to a low offer that a seller accepted. Our associates will advise you if they feel your offer is too low to pass ROFR.

Some buyers are willing to "take a risk" and make low bids just to see if they can sneak one through. When and if DVC exercises their ROFR, the buyer is notified immediately by The Timeshare Store, Inc.® and their deposit is refunded in full or can be applied to another purchase.

### IF DISNEY EXERCISES ROFR, CAN I COME BACK WITH A HIGHER BID?

No. Disney has advised us that once they have exercised their ROFR, the bidding process is over.

### HOW DO I KNOW HOW MANY YEARS ARE LEFT ON EACH MEMBERSHIP?

The Vacation Club Resort listings except those at Saratoga Springs, Animal Kingdom, Bay Lake Towers and The Villas at Disney's Grand Californian Hotel® & Spa end the same day - January 31, 2042 (Old Key West®, Boardwalk Villas, Beach Club Villas, Villas at Wilderness Lodge, Vero Beach Resort and Hilton Head Resort.) Saratoga Springs memberships end on January 31, 2054, Animal Kingdom listings end on January 31, 2057, Bay Lake Tower listings and The Villas at Disney's Grand Californian Hotel® & Spa end January 31, 2060 and Aulani, Disney Vacation Club Villas, Ko'Olina, Hawaii ends January 31, 2062. \*Some Old Key West listings end 2057 and those are clearly advertised.

### IS FINANCING AVAILABLE?

TimeShareLending.net offers financing for Disney, Marriott, Hilton and Starwood. Interest rate as low as 12.9% (subject to change), Terms up to 120 months, no prepayment penalty for loans over 12 months, no points, minimum loan amount \$5,000, maximum loan amount \$250,000.

Some of our clients have also used or applied for a Home Equity Loan or Line of Credit. The interest rates for these types of loans are at 3.25% - 4.25% and the interest is tax deductible since it is considered a mortgage. If financing is needed we hope the options above help give you some ideas.

### AFTER I'VE BANKED MY POINTS, CAN I GET THEM BACK IF I DECIDE TO TAKE A VACATION THIS YEAR?

Once points are banked, they cannot be returned to the current year. However, if you decide to take a vacation after banking this year's points, you may always borrow up to 100% of next year's allotment.

### WHY DO SOME LISTINGS SAY "CAN CLOSE AFTER XX/XX/2011"?

If a Member has an outstanding reservation, the sale cannot close until that vacation has been taken or the Seller's reservation will be cancelled when the deed is transferred to the Buyer. If the vacation is for May 30th - June 6th, then the sale cannot close until June 6th but all of the paperwork can be prepared, signed and ready prior to that. On June 6th, the title company will close the sale, transfer title and notify DVC.

### HOW MANY YEARS CAN I BANK MY POINTS?

Your points may be banked every year, but the same points cannot be banked more than once. In other words, if you have a June use year and bank your points from June 2010 into June 2011, those points may be used until the last day of May, 2012. They cannot be banked again. However, the June 2011 points may be banked into June of 2012 and are good through May 31, 2013.

### HOW CAN I ACCUMULATE POINTS FOR MORE THAN 2 YEARS?

By banking and borrowing. Bank your 2011 points into 2012. In 2012, borrow your points from 2013. You now have 3 years' points available all at once.

## Testimonials



Dear Mr. Machado and Timeshare Store and Closing Staff:

We received our check in the mail today. I want to thank you so very much for handling our Disney Vacation Club timeshare sale. We could not be more pleased with our services. Everyone we spoke with or who contacted us by email was professional and friendly.

The process was "painless" as you guided us through with easy, detailed instructions. In the future, if we decide to buy an add-on, we will definitely be contacting you.

Again, our sincere thanks for everything!

- Dan and Theodora Beaver

Hello Everyone!

I just wanted to thank you for getting my DVC transaction done in such a painless and efficient manner - I wish everything in life went as smoothly!

I've already been able to contact Disney and make reservations for this Thanksgiving, and the rest of the paperwork from Disney is slowly but surely coming in.

Thanks again for all your help!

Best Regards,  
- Arnie Wong

Just a quick note to say thank you to all the great people at the Timeshare Store. It was a real pleasure to work with a group of professionals. You all kept me well informed as to the progress of my sale and were just great to work with. I do know that I will be buying a timeshare again and you will be my first choice.

Again Thanks,  
- John Reiffin



# Disney Vacation Club

Where magical vacations and magical memories come true

## How It Works

As a DVC member, you purchase a deeded real estate interest in a Disney Vacation Club resort that is represented by “vacation points”. As a one time purchase, you will receive an allotment of vacation points each year through the end of your membership. The price of a point varies from resort to resort. As with any timeshare, members are charged annual dues (maintenance fees) based on the number of vacation points they own. Vacation Club members can then use these points to make reservations at one of the Vacation Club resorts or any of the World Passport Collection options. The number of points needed depends on the room type, resort, and time of year selected. Points can be saved, or “banked”, for use the following year. Points can also be borrowed from the upcoming year, for use in the current year.

## Home Resort

A member’s “home resort” is the DVC resort in which they have a real estate interest. The main advantage to owning a real estate interest in one resort over another is that members are allowed to make reservations at their home resort up to eleven months in advance. For the other DVC resorts, reservations can be made seven months in advance.

## Annual Dues and Expiration Dates

A member’s home resort determines the amount of a member’s annual dues. In 2011, the dues range from \$3.90 to \$6.78 per vacation point. Annual dues are paid annually based on the calendar year. The annual dues cover the maintenance and upkeep of the property, insurance and property taxes of the real estate interest you own in a DVC resort. Each DVC resort has an expiration date of the ownership. Membership expires on January 31 of that year. At that time, members will no longer receive their vacation points and all deeds will revert back to Disney.

### The 2011 maintenance fees and expiration date of a DVC membership at the different DVC resorts are:

Bay Lake Towers	\$3.90 per point - Deed Expires 2060
Grand Californian	\$4.07 per point - Deed Expires 2060
Aulani Ko’Olina	\$4.31 per point - Deed Expires 2062
Saratoga Springs Resort	\$4.52 per point - Deed Expires 2054
Animal Kingdom Villas	\$5.02 per point - Deed Expires 2057
Old Key West Resort	\$4.99 per point - Deed Expires 2042 and 2057
Beach Club Villas	\$5.28 per point - Deed Expires 2042
Wilderness Lodge Villas	\$5.35 per point - Deed Expires 2042
Boardwalk Villas	\$5.46 per point - Deed Expires 2042
Hilton Head Resort	\$5.68 per point - Deed Expires 2042
Vero Beach Resort	\$6.78 per point - Deed Expires 2042

To find what your annual dues would be, multiply the number of points you would own by the price per point for the resort that would be your home resort. (Example: 160 points owned at Saratoga Springs —  $160 \times \$4.52 = \$723.20$  annual dues)

# DVC Resort Locations

- Disney's Old Key West Resort (Walt Disney World) ..... Page 9**  
Located near Downtown Disney, Disney's Old Key West Resort is the first of the Disney Vacation Club Resorts (in fact, at one time it was simply known as the Disney Vacation Club Resort). Old Key West opened in late 1991. This resort has an Old Florida theme and is set on Disney's Lake Buena Vista golf course. Boat service is available to Downtown Disney Marketplace.
- Disney's Vero Beach Resort (Vero Beach, Florida) ..... Page 10**  
Disney's Vero Beach Resort is located in Vero Beach, Florida on the coast of the Atlantic Ocean about a two hour drive southeast of the Walt Disney World Resort. Celebrating the local history, this relaxing resort offers spacious vacation homes and stand alone Grand Villa Beach Cottages. The resort opened on October 1, 1995 as the first Disney Resort to be constructed away from one of its theme parks.
- Disney's Hilton Head Island Resort (Hilton Head Island, South Carolina) ..... Page 11**  
Disney's Hilton Head Island Resort opened on March 1, 1996 and is fashioned after a 1940's hunting and fishing lodge. Located in the southernmost tip of South Carolina and is just a 5 hour drive from Walt Disney World. Spacious vacation homes are tucked beneath a canopy of hundred year old oaks on a secluded island in Shelter Cove Harbour. For more fun, Disney's Beach House is located nearby on the spectacular Atlantic Ocean where swimming, water games or just relaxing is enjoyed.
- Disney's Boardwalk Villas (Walt Disney World) ..... Page 12**  
Disney's Boardwalk Villas opened during the summer of 1996. The Boardwalk Villas are different from Old Key West in that the Villas are integrated into the hotel portion of Disney's Boardwalk Resort. The Boardwalk Resort consists of the Villas (the DVC units) and the Inn, which has the hotel units. The Boardwalk Resort is located near Epcot and contains an entertainment district with several restaurants. Guests can walk to the Disney's Hollywood Studios and Epcot, or take boats. Bus transportation is available to all other WDW attractions.
- The Villas at Disney's Wilderness Lodge (Walt Disney World) ..... Page 13**  
The Villas at Disney's Wilderness Lodge opened November 15, 2000. The Villas at Disney's Wilderness Lodge are integrated into the hotel portion of the Wilderness Lodge. Disney's Wilderness Lodge sits among tall timber and magnificent wildflowers continuing the grand tradition of 19th century National Park Lodges. The Villas at Wilderness Lodge is located on Bay Lake with boat service to the Magic Kingdom and Fort Wilderness Resort & Campground. Bus transportation is available to all other WDW attractions. In the lobby of the Villas building, the Carrollwood Pacific Room is dedicated to Walt Disney's love of trains and the collection includes memorabilia, artwork and an exhibit featuring two of Walt Disney's personal scale-model railroad cars.
- Disney's Beach Club Villas (Walt Disney World) ..... Page 14**  
The Beach Club Villas are located in the Epcot resort area adjacent to Disney's Yacht and Beach Club Resorts and across Crescent Lake from the Boardwalk Resort. It opened its doors in July 2002. The Beach Club Villas are integrated into a larger resort that includes a hotel. The Yacht & Beach Club resort compound includes a three-acre pool. Boat service is available to the Disney's Hollywood Studios and Epcot with bus transportation to all WDW attractions. It is also a short walk to both of these theme parks from the Beach Club Villas.
- Disney's Saratoga Springs Resort & Spa (Walt Disney World) ..... Page 15**  
Saratoga Springs Resort & Spa welcomed its first guests in 2004. The resort recreates the upstate New York country retreats of the early 1900s, featuring babbling brooks, 4 swimming pools, dark wood antique-style furniture, and Victorian era architecture, fabrics and colors. Disney's Saratoga Springs Resort & Spa is the largest Disney Vacation Club resort. The resort is located within walking distance of Downtown with bus transportation to the rest of Walt Disney World. The resort is also home to 60 stand alone Treehouse Villas.
- Disney's Animal Kingdom Villas (Walt Disney World) ..... Page 16**  
Disney's Animal Kingdom Villas are located within a short bus ride to Disney's Animal Kingdom Theme Park and there is bus transportation to all Walt Disney World attractions. Whether your villa is in the Jambo House or the new Kadani Village, you will be surrounded by African-inspired details while watching the wild, colorful creatures roam the savannah. Amenities at the new Kadani Village include a new feature pool, full service restaurant and DVC check-in desk.
- Bay Lake Tower at Disney's Contemporary Resort (Walt Disney World) ..... Page 17**  
With the Magic Kingdom at your doorstep, Bay Lake Tower is a short Monorail ride or walk from the world famous theme park to your new vacation home. You can enjoy your choice of 4 different accommodations with a view of either a fireworks filled Magic Kingdom or peaceful, serene Bay Lake. Amenities include the new Bay Cove Pool and interactive children's play area, a Sky Way Bridge to the Contemporary Resort or the Top of the World Lounge where the family can gather for a view of the Magic Kingdom below.
- The Villas at Disney's Grand Californian Hotel and Spa (Disneyland, California) ..... Page 18**  
Disney's first West Coast resort in the heart of the Disneyland Resort. Members have access to The Grand Californian Hotel with all of its award winning restaurants, luxurious spa and lounges. It is a short walk to the exciting Downtown Disney area and the world's first theme park, Disneyland as well as Disney's California Adventure theme park.
- Aulani, a Disney Vacation Club Resort & Spa (Ko Olina, Hawaii) ..... Page 19**  
Unlike any other Disney Vacation Club Resort, guests will enjoy a relaxed vacation amid white sand beaches and crystal blue lagoons. Aulani will celebrate the history of Hawaii with its attention to detail Carved wood echoes the past and every painted mural celebrate the spirit of the Hawaiian people. Enjoy spacious Deluxe Studios, one and two bedroom villas as well as the three bedroom Grand Villa, each with the charm of ancient Hawaii and views of the ocean and mountains.

## DVC Accommodations / Other Uses of Membership / Discounts & Perks

### **Studio**

The studio unit is similar to a standard hotel room. The studio consists of two double beds (or one queen bed and a double sleeper sofa) and a table. Also included is a wet bar with an under-counter refrigerator, microwave and a coffee maker. Each unit has a small patio with two chairs and a small table. The studio will sleep four people.

### **One-Bedroom Vacation Home**

The one-bedroom villa has a master suite, a living room, a kitchen, and a private patio. The master suite has a king-size bed, a master bath with a whirlpool tub and separate shower, and a television. The living room has a queen-size sleeper sofa, television and DVD player. The kitchen is fully equipped including a range, refrigerator, sink, dishwasher, coffee maker and microwave oven. There is also a laundry closet with a washer and a dryer. The one-bedroom villa sleeps four or five people depending on the resort.

### **Two-Bedroom Vacation Home**

The two-bedroom villa is identical to the one-bedroom unit but comes with a attached studio vacation home connected by a common door. Some DVC resorts have dedicated two-bedroom homes (a master suite with a separate bedroom with two queen size beds). The two-bedroom villas will sleep eight or nine people depending on the resort.

### **Three-Bedroom Grand Villa**

The three-bedroom grand villa is the most luxurious vacation home at Vacation Club resorts. Each unit has three bedrooms and three or four baths and can be either one or two stories depending on the resort. There is a master bedroom suite, a living room and kitchen. The master bedroom suite has a king-size bed, a master bath with a whirlpool tub and separate shower, television and DVD player. The living room has a queen-size sleeper sofa and a television. The kitchen is fully equipped including a range, refrigerator, sink, dishwasher, coffee maker, and microwave oven. There are two additional bedrooms which includes two double-size beds (or one queen bed and a sleeper sofa) and a private bathroom. There is also a laundry room or closet with a washer and a dryer. Three-Bedroom Grand Villa unit sleeps twelve people. Both the Villas at Disney's Wilderness Lodge and the Beach Club Villas do not contain Grand Villa units.

### **Treehouse Villas (only available at Disney's Saratoga Springs Resort)**

The Treehouse Villas accommodate up to nine guests, plus one child under age 3 in a crib. Each Villa has a master suite with a queen-size bed, flat-panel TV and private bathroom. A second bedroom has a queen-size bed and flat-panel TV. The third bedroom has bunk beds and a flat-panel TV. Each Villa also includes a second bathroom, a laundry area with washer and dryer and a living area with flat-panel TV, DVD player, queen-size sleeper sofa and a sleeper chair.

**Note:** There are slight variations in unit configurations from resort to resort.

### **Other Uses of Membership**

- Members can also use their points for a variety of other vacations including:
- [The World Passport Collection](#) offers exchange opportunities through RCI® and Buena Vista Trading Company, featuring Club Cordial and Club Intrawest, and provides options to more than 500 destinations in over 25 countries located on six continents. You can relax in the sun at the beachfront resort, tee it up at a golf course villa, or simply enjoy the beauty of the outdoors. You are able to find the perfect destination for your dream vacation with the World Passport Collection.

### **Discounts and Perks**

- Members receive the quarterly member's only magazine, [Disney Files](#), as well as monthly email updates
- Members receive discounts on annual passes at the Walt Disney World Resort and the Disneyland Resort in California
- Discounts on select dining, attractions, recreation and entertainment at Disney Resorts and Theme Parks
- Holiday gatherings at Walt Disney World, previews of new attractions at Disney Theme Parks



# Resale Purchase Process / Finance Options

## Resale Purchase Process

The resale process is very simple. Once you have found the listing that meets the needs for your family, either purchase it at the listed price or make an offer to the seller. Once we have an agreed price on the listing between you and the seller, we put the property in a Sale Pending status and email a contract to you and the seller. You will have 7 days to review the agreement and send it back to us with a 10% deposit or \$500 whichever is greater.

When we receive the signed documents from you and the seller, we send it to Disney for Right Of First Refusal and your deposit is sent to the title company to be held in escrow. Disney can take up to 30 days to make a decision on ROFR. If Disney steps in and becomes the buyer, you will be notified and you can either have a 100% refund of your deposit or you can use the deposit towards a different property. If they waive their right to purchase, the property is yours and will close as scheduled.

Once Disney waives their ROFR, the title company will do a title search on the property, order a title insurance policy and request an estoppel report from Disney. The estoppel report is what the title company uses to put together your final closing statements. When your closing documents are ready, the title company will send them to you via email. You will need to review these documents, sign them and send the originals back with your final funds.

Once the closing is completed the title company will send your purchase information to Disney and it then takes Disney 14 to 28 days for them to recognize that you are the owner of those points. At that time you can then call Disney Member Services as a New DVC Member and you will then be able to make your first reservation. You will also be eligible for all discounts and DVC member privileges.

Following the closing, you will receive numerous mailings from DVC including a New Member Handbook, your membership cards and the quarterly DVC magazine, Disney Files. Later the title company or the appropriate County Controllers office (court house) will be mailing you a certified copy of your Recorded Deed.

The resale process is that easy.

## Finance Options

### DISNEY VACATION CLUB LOAN RATES

TimeShareLending.net offers financing for Disney, Marriott, Hilton and Starwood. Funding available in all US states.

[www.timesharelending.net](http://www.timesharelending.net)

Interest rate as low as 12.9% - Subject to change.

Terms up to 120 months

No prepayment penalty for loans over 12 months.

No points.

Minimum loan amount \$5,000.

Maximum loan amount \$250,000.

#### Soft Qualifier:

Minimal personal information required. No credit report is run. If you want to know if you qualify for a loan and for what amount prior to submitting a full credit application, fill out a short form and you will have an answer within 24 hours. NO OBLIGATION.

#### Credit Application:

When you agree this loan is for you, complete the credit application and submit it.

For GREAT SAVINGS visit or Call Toll Free: (800) 550-6493

# Disney Vacation Club

## Old Key West Resort

1510 N. Cove Road • Lake Buena Vista, FL 32830

Membership valid through Jan. 31, 2042 or Jan. 31, 2057.

Turtle Crawl at Old Key West



Photo by: Barrie Brewer  
DISboard Member: Barrie

### Amenities:

- Four heated swimming pools
- A playground by every pool
- Dry sauna/hot tub
- Barbecue pits
- Two lighted tennis courts and shuffleboard
- Volleyball court and fitness center
- Marina/boat rentals
- Bicycles and recreation equipment for rent
- Massages available
- Olivia's Full Service Restaurant
- Disney's Lake Buena Vista Golf Course
- Two arcade game rooms
- Community Hall offering board games, table-tennis, card games & organized activities
- Conch Flats General Store



### early 1900's Key West

This unique resort is located in the heart of Walt Disney's World Resort. The residential-style accommodations each afford a view of waterways, woodlands, or fairways. Take a leisurely boat ride to nearby Downtown Disney, which includes the Market Place and West Side.

DISNEY'S OLD KEY WEST RESORT							
AT THE WALT DISNEY WORLD® RESORT							
Vacation Points* Per Night							
2011	2012	DELUXE STUDIO (Sleeps up to 4)	ONE-BEDROOM VILLA (All sleep up to 4, some sleep up to 5)	TWO-BEDROOM VILLA (All sleep up to 8, some sleep up to 9)	THREE-BEDROOM GRAND VILLA (Sleeps up to 12)		
<b>ADVENTURE SEASON</b>							
January 1-31	January 1-31	Sun-Thu	10	Sun-Thu	21	Sun-Thu	29
September 1-30	September 1-30	Fri-Sat	13	Fri-Sat	26	Fri-Sat	36
December 1-14	December 1-14	Weekly	76	Weekly	157	Weekly	217
<b>CHOICE SEASON</b>							
October 1-31	October 1-31	Sun-Thu	10	Sun-Thu	24	Sun-Thu	32
November 1-22	November 1-20	Fri-Sat	14	Fri-Sat	27	Fri-Sat	36
November 26-30	November 24-30	Weekly	78	Weekly	174	Weekly	232
December 15-23	December 15-23						
<b>DREAM SEASON</b>							
February 1-15	February 1-15	Sun-Thu	13	Sun-Thu	27	Sun-Thu	37
May 1-31	May 1-31	Fri-Sat	17	Fri-Sat	32	Fri-Sat	42
June 1-10	June 1-10	Weekly	99	Weekly	199	Weekly	269
August 16-31	August 16-31						
<b>MAGIC SEASON</b>							
February 16-28	February 16-29	Sun-Thu	14	Sun-Thu	30	Sun-Thu	40
March 1-31	March 1-31	Fri-Sat	19	Fri-Sat	36	Fri-Sat	48
April 1-16	April 15-30	Weekly	108	Weekly	222	Weekly	296
June 11-30	June 11-30						
July 1-31	July 1-31						
August 1-15	August 1-15						
November 23-25	November 21-23						
<b>PREMIER SEASON</b>							
April 17-30	April 1-14	Sun-Thu	20	Sun-Thu	40	Sun-Thu	54
December 24-31	December 24-31	Fri-Sat	26	Fri-Sat	50	Fri-Sat	64
		Weekly	152	Weekly	300	Weekly	398

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

Call Us Today at: 1-800-550-6493

# Disney Vacation Club

## Vero Beach Resort

9250 Island Grove Terrace • Vero Beach, FL 32963-4048  
 Membership valid through January 31, 2042



### Amenities:

- Heated swimming pool featuring a two story spiral water slide
- Oceanfront lounge
- Island Grove Packing Company store: including groceries, Disney gifts & sundries
- Anchors A-Weigh exercise room
- Tennis courts
- Water sports
- Hot tub
- Sauna
- Game room
- Play room
- Nature trail with lakeside pavilion



Photos by: Mark Erding  
 DISboard Member: m1ckeym0use1

Less than a 2-hour drive from Walt Disney World, you'll experience legendary Disney hospitality with a splash of oceanfront fun on Florida's famed Atlantic Coast. From Cinderella Castle to your own sand castle by the sea, add Disney's Vero Beach Resort to your Florida experience for a magical family vacation like no other! This charming location consists of 26 miles of sun-drenched beaches and tropical blue-green waters.

It's home of the world-famous Indian River Citrus. With the abundance of natural beaches, environmental activities, water sports, shopping, golf, tennis, cultural activities, & restaurants, it's no wonder this is a vacation paradise.

### DISNEY'S VERO BEACH RESORT

IN VERO BEACH, FLORIDA

Vacation Points\* Per Night

2011	2012	DELUXE INN ROOM GARDEN VIEW (Sleeps up to 4)	DELUXE INN ROOM OCEAN VIEW (Sleeps up to 4)	DELUXE STUDIO (Sleeps up to 4)	ONE-BEDROOM VILLA (Sleeps up to 5)	TWO-BEDROOM VILLA (Sleeps up to 9)	THREE-BEDROOM BEACH COTTAGE (Sleeps up to 12)
<b>ADVENTURE SEASON</b>							
September 1-30	September 1-30	Sun-Thu 10	Sun-Thu 13	Sun-Thu 13	Sun-Thu 21	Sun-Thu 32	Sun-Thu 59
October 1-31	October 1-31	Fri-Sat 16	Fri-Sat 17	Fri-Sat 17	Fri-Sat 29	Fri-Sat 39	Fri-Sat 72
November 1-22	November 1-20	Weekly 82	Weekly 99	Weekly 99	Weekly 163	Weekly 238	Weekly 439
<b>CHOICE SEASON</b>							
May 1-31	May 1-31	Sun-Thu 10	Sun-Thu 14	Sun-Thu 14	Sun-Thu 24	Sun-Thu 35	Sun-Thu 61
November 26-30	November 24-30	Fri-Sat 17	Fri-Sat 18	Fri-Sat 18	Fri-Sat 31	Fri-Sat 43	Fri-Sat 73
December 1-23	December 1-23	Weekly 84	Weekly 106	Weekly 106	Weekly 182	Weekly 261	Weekly 451
<b>DREAM SEASON</b>							
January 1-31	January 1-31	Sun-Thu 14	Sun-Thu 16	Sun-Thu 16	Sun-Thu 29	Sun-Thu 38	Sun-Thu 71
June 1-30	June 1-30	Fri-Sat 17	Fri-Sat 20	Fri-Sat 20	Fri-Sat 37	Fri-Sat 47	Fri-Sat 85
July 1-31	July 1-31	Weekly 104	Weekly 120	Weekly 120	Weekly 219	Weekly 284	Weekly 525
August 1-31	August 1-31						
November 23-25	November 21-23						
<b>MAGIC SEASON</b>							
February 1-28	February 1-25	Sun-Thu 15	Sun-Thu 17	Sun-Thu 17	Sun-Thu 31	Sun-Thu 44	Sun-Thu 81
March 1-12	April 15-30	Fri-Sat 20	Fri-Sat 22	Fri-Sat 22	Fri-Sat 40	Fri-Sat 52	Fri-Sat 98
		Weekly 115	Weekly 129	Weekly 129	Weekly 235	Weekly 324	Weekly 601
<b>PREMIER SEASON</b>							
March 13-31	February 26-29	Sun-Thu 20	Sun-Thu 24	Sun-Thu 24	Sun-Thu 43	Sun-Thu 61	Sun-Thu 105
April 1-30	March 1-31	Fri-Sat 27	Fri-Sat 29	Fri-Sat 29	Fri-Sat 53	Fri-Sat 72	Fri-Sat 126
December 24-31	April 1-14	Weekly 154	Weekly 178	Weekly 178	Weekly 321	Weekly 449	Weekly 777
	December 24-31						777

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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# Disney Vacation Club

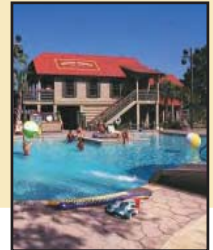
## Hilton Head Island Resort

22 Harbourside Ln. • Hilton Head Island, SC 29928  
Membership valid through January 31, 2042



### Amenities:

- Heated swimming pool
- The Big Dipper and The Little Dipper pools
- Hot tub
- Sand tot-lot
- Children's wet-deck play area
- Surfman's Sand Bar & poolside bar
- Signal's quick service counter offering lunch;
- Surfman's Station: a large living-room style area with brick fireplace, big-screen TV, and home-like furnishings
- Shuffleboard
- Community Hall
- Ben & Stretch's Workout Room
- Playground and Disney Discovery Club
- Exciting kid's programming
- 300-foot fishing pier and gazebo
- Broad Creek Mercantile Store



Fashioned after a 1940's hunting and fishing lodge, Disney's Hilton Head Island Resort is a warm home-away-from-home. It combines Carolina charm with simple pleasures and outdoor fun. Located in the southernmost tip of South Carolina, a 5-hour drive from the Walt Disney World Resort, you'll discover spacious vacation homes tucked beneath a canopy of hundred-year-old live oaks on

a secluded island in Shelter Cove Harbour. Natural beauty and the possibilities for fun abound at Disney's Beach House, located nearby on the spectacular Atlantic Ocean, where you can enjoy swimming, water games, or just relaxing in Surfman's Station, a homelike den where you can watch TV or take a break from the sun and fun.

*1940's  
hunting & fishing lodge*

### DISNEY'S HILTON HEAD ISLAND RESORT IN HILTON HEAD ISLAND, SOUTH CAROLINA

Vacation Points\* Per Night

2011	2012	DELUXE STUDIO (Sleeps up to 4)	ONE-BEDROOM VILLA (Sleeps up to 4)	TWO-BEDROOM VILLA (Sleeps up to 8)	THREE-BEDROOM GRAND VILLA (Sleeps up to 12)
<b>ADVENTURE SEASON</b>					
January 1–31 December 1–17	January 1–31 December 1–17	Sun–Thu 6 Fri–Sat 12 Weekly 54	Sun–Thu 13 Fri–Sat 19 Weekly 103	Sun–Thu 19 Fri–Sat 23 Weekly 141	Sun–Thu 28 Fri–Sat 39 Weekly 218
<b>CHOICE SEASON</b>					
February 1–28 March 1–31 November 1–30 December 18–31	February 1–29 March 1–31 November 1–30 December 18–31	Sun–Thu 10 Fri–Sat 15 Weekly 80	Sun–Thu 21 Fri–Sat 28 Weekly 161	Sun–Thu 25 Fri–Sat 35 Weekly 195	Sun–Thu 47 Fri–Sat 60 Weekly 355
<b>DREAM SEASON</b>					
April 1–30 May 1–31 June 1–10 August 28–31 September 1–30 October 1–31	April 1–30 May 1–31 June 1–10 August 28–31 September 1–30 October 1–31	Sun–Thu 14 Fri–Sat 23 Weekly 116	Sun–Thu 27 Fri–Sat 44 Weekly 223	Sun–Thu 33 Fri–Sat 56 Weekly 277	Sun–Thu 59 Fri–Sat 95 Weekly 485
<b>PREMIER SEASON</b>					
June 11–30 July 1–31 August 1–27	June 11–30 July 1–31 August 1–27	Sun–Thu 15 Fri–Sat 27 Weekly 129	Sun–Thu 31 Fri–Sat 52 Weekly 259	Sun–Thu 41 Fri–Sat 66 Weekly 337	Sun–Thu 71 Fri–Sat 112 Weekly 579

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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# Disney Vacation Club

## Boardwalk Villas

2101 N. Epcot Resort Boulevard • Lk. Buena Vista, FL 32820  
 Membership valid through January 31, 2042

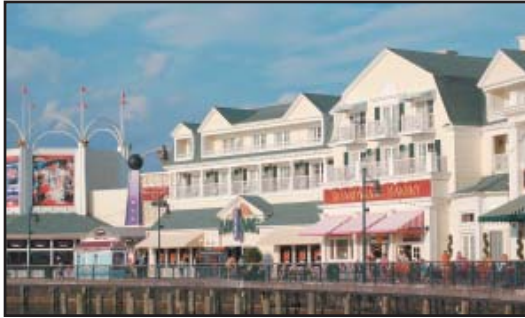


Photo by: *Barrie Brewer*  
 DISboard Member: *Barrie*

The charm and excitement of the 1940's mid-Atlantic seacoast has been recaptured at this waterfront village resort located within walking distance of Epcot at Walt Disney World Resort. The resort recreates the comfortable, relaxed atmosphere of a summer vacation cottage.

### Amenities:

- Luna Park:** amusement-park-themed feature pool with "roller-coaster" water slide, hot tub, children's wading pool and play area, and Side Show Games arcade
- Leaping Horse Libations:** carousel-shaped poolside bar
- Marina/boat rentals**
- Bicycles and recreation equipment for rent**
- Community Hall:** offering board games, crafts, equipment rentals & fun programmed activities
- Dundy's Sundries:** merchandise
- Muscles & Bustles:** a state-of-the-art facility with equipment for complete circuit training
- Quiet pool**

## Luna Park



Resort amenities include three themed restaurants, a unique pool area and three exciting clubs lining a bustling boardwalk area. Unusual treasures can be found at a variety of retail shops & vendors.

### DISNEY'S BOARDWALK VILLAS AT THE WALT DISNEY WORLD® RESORT

Vacation Points\* Per Night

S - Standard View  
 B/P - Boardwalk/Preferred View\*\*

2011	2012	DELUXE STUDIO (Sleeps up to 4)		ONE-BEDROOM VILLA (Sleeps up to 4)		TWO-BEDROOM VILLA (Sleeps up to 8)		THREE-BEDROOM GRAND VILLA (Sleeps up to 12)				
		S	B/P	S	B/P	S	B/P	S	B/P			
<b>ADVENTURE SEASON</b>												
January 1-31	January 1-31	Sun-Thu	10	15	Sun-Thu	20	28	Sun-Thu	30	37	Sun-Thu	77
September 1-30	September 1-30	Fri-Sat	13	16	Fri-Sat	27	31	Fri-Sat	35	42	Fri-Sat	88
December 1-14	December 1-14	Weekly	76	107	Weekly	154	202	Weekly	220	269	Weekly	561
<b>CHOICE SEASON</b>												
October 1-31	October 1-31	Sun-Thu	10	15	Sun-Thu	22	29	Sun-Thu	31	39	Sun-Thu	81
November 1-22	November 1-20	Fri-Sat	14	16	Fri-Sat	28	34	Fri-Sat	38	44	Fri-Sat	91
November 26-30	November 24-30	Weekly	78	107	Weekly	166	213	Weekly	231	283	Weekly	587
December 15-23	December 15-23	Weekly			Weekly			Weekly			Weekly	
<b>DREAM SEASON</b>												
February 1-15	February 1-15	Sun-Thu	14	17	Sun-Thu	28	35	Sun-Thu	38	43	Sun-Thu	93
May 1-31	May 1-31	Fri-Sat	17	20	Fri-Sat	33	40	Fri-Sat	45	49	Fri-Sat	105
June 1-10	June 1-10	Weekly	104	125	Weekly	206	255	Weekly	280	313	Weekly	675
August 16-31	August 16-31	Weekly			Weekly			Weekly			Weekly	
<b>MAGIC SEASON</b>												
February 16-28	February 16-29	Sun-Thu	14	18	Sun-Thu	30	37	Sun-Thu	41	48	Sun-Thu	110
March 1-31	March 1-31	Fri-Sat	19	21	Fri-Sat	35	43	Fri-Sat	48	55	Fri-Sat	125
April 1-16	April 15-30	Weekly	108	132	Weekly	220	271	Weekly	301	350	Weekly	800
June 11-30	June 11-30	Weekly			Weekly			Weekly			Weekly	
July 1-31	July 1-31	Weekly			Weekly			Weekly			Weekly	
August 1-15	August 1-15	Weekly			Weekly			Weekly			Weekly	
November 23-25	November 21-23	Weekly			Weekly			Weekly			Weekly	
<b>PREMIER SEASON</b>												
April 17-30	April 1-14	Sun-Thu	20	26	Sun-Thu	42	49	Sun-Thu	58	64	Sun-Thu	132
December 24-31	December 24-31	Fri-Sat	25	29	Fri-Sat	48	56	Fri-Sat	67	75	Fri-Sat	145
		Weekly	150	188	Weekly	306	357	Weekly	424	470	Weekly	950

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

\*\*Boardwalk view includes a view of the boardwalk. Preferred view includes a view of either pool, water or garden areas. Please specify Boardwalk view category or Preferred view category when making a reservation.

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# Disney Vacation Club

## Wilderness Lodge Resort

901 Timberline Drive • Lake Buena Vista, FL 32830-1000  
 Membership valid through January 31, 2042



Photos by: Catherine Pettigrew  
 DISboard Member: Timon

Adventure, discovery, and the pioneering spirit abound in this quaint 19th century railroad hotel. From the serene hideaway setting to the woodland-inspired villas, this Resort brings out the best of the Old West.

## Amenities:

**Silver Creek Springs Pool:** Featuring fun and grandeur as a roaring waterfall rushes into quiet Silver Creek.

- Kiddie pool
- Hot tubs

**Hidden Springs Pool:** Tucked away from the hustle and bustle - cool off at this "watering hole"

**Sturdy Branches Health Club:** A state-of-the-art facility for strengthening and toning limbs

**Carolwood Pacific Room:** Cozy living room featuring railroad memorabilia and artifacts

**Wilderness Lodge Mercantile:** Mementos, memories, and merchandise inspired by the grand Pacific Northwest



heated pools  
 water sports

THE VILLAS AT DISNEY'S WILDERNESS LODGE							
AT THE WALT DISNEY WORLD® RESORT							
Vacation Points* Per Night							
2011	2012	DELUXE STUDIO (Sleeps up to 4)		ONE-BEDROOM VILLA (Sleeps up to 4)		TWO-BEDROOM VILLA (Sleeps up to 8)	
<b>ADVENTURE SEASON</b>							
January 1-31	January 1-31	Sun-Thu	15	Sun-Thu	28	Sun-Thu	37
September 1-30	September 1-30	Fri-Sat	16	Fri-Sat	32	Fri-Sat	42
December 1-14	December 1-14	Weekly	107	Weekly	204	Weekly	269
<b>CHOICE SEASON</b>							
October 1-31	October 1-31	Sun-Thu	15	Sun-Thu	30	Sun-Thu	38
November 1-22	November 1-20	Fri-Sat	16	Fri-Sat	34	Fri-Sat	44
November 26-30	November 24-30	Weekly	107	Weekly	218	Weekly	278
December 15-23	December 15-23						
<b>DREAM SEASON</b>							
February 1-15	February 1-15	Sun-Thu	16	Sun-Thu	35	Sun-Thu	44
May 1-31	May 1-31	Fri-Sat	20	Fri-Sat	40	Fri-Sat	49
June 1-10	June 1-10	Weekly	120	Weekly	255	Weekly	318
August 16-31	August 16-31						
<b>MAGIC SEASON</b>							
February 16-28	February 16-29	Sun-Thu	17	Sun-Thu	37	Sun-Thu	48
March 1-31	March 1-31	Fri-Sat	21	Fri-Sat	43	Fri-Sat	55
April 1-16	April 15-30	Weekly	127	Weekly	271	Weekly	350
June 11-30	June 11-30						
July 1-31	July 1-31						
August 1-15	August 1-15						
November 23-25	November 21-23						
<b>PREMIER SEASON</b>							
April 17-30	April 1-14	Sun-Thu	24	Sun-Thu	47	Sun-Thu	63
December 24-31	December 24-31	Fri-Sat	28	Fri-Sat	53	Fri-Sat	71
		Weekly	176	Weekly	341	Weekly	457

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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DVC Resales, the "Economical" way to vacation "First Class", and spend quality time with your loved ones!

# Disney Vacation Club

## Beach Club Resort

1800 Epcot Resorts Blvd. • Lake Buena Vista, FL 32820

Membership valid through January 31, 2042



Disney's Beach Club Villas are inspired by the casual elegance of the mid-Atlantic seaside homes of the early 20th Century. The resort comes alive with beautiful pastel colors, intricate wooden accents, and spacious home-away-from-home accommodations. Its relaxing atmosphere and many leisure activities create the perfect setting for families to spend time together.

### Amenities:

- Swimming:** Use of Stormalong Bay, a three-acre mini water park featuring a "ship-wreck" water slide, hot tubs, whirlpools, and 3 quiet pools
- Poolside Gifts:** items available include miscellaneous sundries and pool toys
- Hurricane Hanna's Grill:** Poolside outdoor dining
- Bayside Marina**
- Bicycles and recreation equipment for rent**
- Tennis court, volleyball, and croquet**
- Ship Shape Health Club:** a state-of-the-art fitness facility with equipment for complete circuit and free-weight training
- Periwig Barber & Beauty shop**
- Atlantic Wear and Wardrobe Emporium**
- Jogging:** 0.8 miles around Crescent Lake past Disney's BoardWalk Resort and back again
- Lafferty Place Arcade**
- Transportation via motorcoach:** to all areas of the Walt Disney World Resort; motor launch service to Epcot® and Disney's Hollywood Studios; located within walking distance of Epcot® and Disney's Hollywood Studios.

enjoy  
relax

### DISNEY'S BEACH CLUB VILLAS

AT THE WALT DISNEY WORLD® RESORT

Vacation Points\* Per Night

2011	2012	DELUXE STUDIO (Sleeps up to 4)		ONE-BEDROOM VILLA (Sleeps up to 4)		TWO-BEDROOM VILLA (Sleeps up to 8)	
<b>ADVENTURE SEASON</b>							
January 1–31 September 1–30 December 1–14	January 1–31 September 1–30 December 1–14	Sun–Thu Fri–Sat Weekly	15 16 107	Sun–Thu Fri–Sat Weekly	27 31 197	Sun–Thu Fri–Sat Weekly	37 43 271
<b>CHOICE SEASON</b>							
October 1–31 November 1–22 November 26–30 December 15–23	October 1–31 November 1–20 November 24–30 December 15–23	Sun–Thu Fri–Sat Weekly	15 16 107	Sun–Thu Fri–Sat Weekly	29 33 211	Sun–Thu Fri–Sat Weekly	38 44 278
<b>DREAM SEASON</b>							
February 1–15 May 1–31 June 1–10 August 16–31	February 1–15 May 1–31 June 1–10 August 16–31	Sun–Thu Fri–Sat Weekly	16 20 120	Sun–Thu Fri–Sat Weekly	35 40 255	Sun–Thu Fri–Sat Weekly	43 49 313
<b>MAGIC SEASON</b>							
February 16–28 March 1–31 April 1–16 June 11–30 July 1–31 August 1–15 November 23–25	February 16–29 March 1–31 April 15–30 June 11–30 July 1–31 August 1–15 November 21–23	Sun–Thu Fri–Sat Weekly	18 22 134	Sun–Thu Fri–Sat Weekly	37 42 269	Sun–Thu Fri–Sat Weekly	48 55 350
<b>PREMIER SEASON</b>							
April 17–30 December 24–31	April 1–14 December 24–31	Sun–Thu Fri–Sat Weekly	25 28 181	Sun–Thu Fri–Sat Weekly	50 56 362	Sun–Thu Fri–Sat Weekly	65 71 467

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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# Disney Vacation Club

## Saratoga Springs Resort and Spa

1960 Broadway • Lake Buena Vista, FL 32830-1000  
Membership Valid through Jan. 31, 2054

Designed after its namesake New York community, you'll enjoy genteel surroundings while being steps away from exciting Downtown Disney. With "Health, History and Horses" as its theme, turn of the century Victorian ambiance is evident throughout this beautiful destination. Intricate woodwork, soft pastels, finely polished furnishings and trademark floral patterns are found at every turn.

The main attraction is High Rock Springs Main Pool. Gurgling springs cascade down rockwork and empty into the heated zero-entry pool. The kids will have a blast in the interactive children's wet play area.

Photo by: Laura Ebersohl  
DISboard Member: momsgoofy



### Amenities:

- Complimentary laundry facilities
- Dine at the full service Turf Club
- Artist Palette featuring self-serve meals as well as sundries, groceries and souvenirs
- On the Rocks poolside bar
- Express check out
- Fitness center
- Full service Spa
- In house complimentary motorcoach and waterferry transportation

### DISNEY'S SARATOGA SPRINGS RESORT & SPA

AT THE WALT DISNEY WORLD® RESORT

Vacation Points\* Per Night

2011	2012	DELUXE STUDIO (Sleeps up to 4)	ONE-BEDROOM VILLA (Sleeps up to 4)	TWO-BEDROOM VILLA (Sleeps up to 8)	THREE-BEDROOM TREEHOUSE VILLA (Sleeps up to 9)	THREE-BEDROOM GRAND VILLA (Sleeps up to 12)
<b>ADVENTURE SEASON</b>						
January 1–31	January 1–31	Sun–Thu 13	Sun–Thu 25	Sun–Thu 34	Sun–Thu 34	Sun–Thu 69
September 1–30	September 1–30	Fri–Sat 15	Fri–Sat 29	Fri–Sat 38	Fri–Sat 38	Fri–Sat 78
December 1–14	December 1–14	Weekly 95	Weekly 183	Weekly 246	Weekly 246	Weekly 501
<b>CHOICE SEASON</b>						
October 1–31	October 1–31	Sun–Thu 14	Sun–Thu 27	Sun–Thu 35	Sun–Thu 35	Sun–Thu 71
November 1–22	November 1–20	Fri–Sat 16	Fri–Sat 31	Fri–Sat 39	Fri–Sat 39	Fri–Sat 82
November 26–30	November 24–30	Weekly 102	Weekly 197	Weekly 253	Weekly 253	Weekly 519
December 15–23	December 15–23					
<b>DREAM SEASON</b>						
February 1–15	February 1–15	Sun–Thu 15	Sun–Thu 31	Sun–Thu 39	Sun–Thu 39	Sun–Thu 83
May 1–31	May 1–31	Fri–Sat 18	Fri–Sat 36	Fri–Sat 45	Fri–Sat 45	Fri–Sat 94
June 1–10	June 1–10	Weekly 111	Weekly 227	Weekly 285	Weekly 285	Weekly 603
August 16–31	August 16–31					
<b>MAGIC SEASON</b>						
February 16–28	February 16–29	Sun–Thu 16	Sun–Thu 33	Sun–Thu 43	Sun–Thu 43	Sun–Thu 98
March 1–31	March 1–31	Fri–Sat 20	Fri–Sat 38	Fri–Sat 50	Fri–Sat 50	Fri–Sat 112
April 1–16	April 15–30	Weekly 120	Weekly 241	Weekly 315	Weekly 315	Weekly 714
June 11–30	June 11–30					
July 1–31	July 1–31					
August 1–15	August 1–15					
November 23–25	November 21–23					
<b>PREMIER SEASON</b>						
April 17–30	April 1–14	Sun–Thu 21	Sun–Thu 44	Sun–Thu 57	Sun–Thu 57	Sun–Thu 115
December 24–31	December 24–31	Fri–Sat 27	Fri–Sat 49	Fri–Sat 66	Fri–Sat 66	Fri–Sat 130
		Weekly 159	Weekly 318	Weekly 417	Weekly 417	Weekly 835

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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# Disney Vacation Club

## Animal Kingdom Villas

2901 Osceola Parkway • Lake Buena Vista, FL 32830  
Membership valid through January 31, 2057

Be part of the animal kingdom as you immerse yourself in the wonders of the wild, while being surrounded by colorful creatures as you explore Disney's DVC resort, Disney's Animal Kingdom Villas. Enjoy the African-inspired details as you relax in your new accommodations with spacious floor plans. Villas will have views of three different savannas with angoli cattle, bongo, giraffe, kudu, ostrich and zebra, right outside of your window.



## Amenities:

- Three savannas (Sunset, Arusha, Uzima) with free roaming wildlife
- Samawati Springs pool complete with water slide
- Uwanja Camp children's interactive water play area
- Survival of the Fittest Fitness Center
- Tennis, basketball & shuffleboard courts
- Safari So Good Arcade
- Playground
- Barbecue pavilion
- Johari Treasures shopping
- Community Hall



In Jambo House and Kidani Village, members are enjoying their new "home away from home". A first for DVC, some of the villas are concierge rooms and have full access to the Kilimanjaro Club with concierge services and amenities. Kadani Village includes more DVC villas, 2 new eateries, the full service Sanaa and the pool bar Maji near the new feature pool.

**V** - Value Accommodation    **S** - Standard View  
**SV** - Savanna View    **C** - Kilimanjaro Club Concierge

DISNEY'S ANIMAL KINGDOM VILLAS																
AT THE WALT DISNEY WORLD® RESORT																
Vacation Points* Per Night																
		DELUXE STUDIO (Sleeps up to 4)				ONE-BEDROOM VILLA (All sleep up to 4, most sleep up to 5)				TWO-BEDROOM VILLA (All sleep up to 8, most sleep up to 9)				THREE-BEDROOM GRAND VILLA (Sleeps up to 12)		
2011	2012	V	S	SV	C	V	S	SV	C	V	S	SV	C	S	SV	
<b>ADVENTURE SEASON</b>																
January 1–31	January 1–31	Sun–Thu	9	11	14	17	Sun–Thu	19	22	29	35	Sun–Thu	25	30	37	47
September 1–30	September 1–30	Fri–Sat	12	13	16	20	Fri–Sat	22	26	32	39	Fri–Sat	30	35	44	54
December 1–14	December 1–14	Weekly	69	81	102	125	Weekly	139	162	209	253	Weekly	185	220	273	343
<b>CHOICE SEASON</b>																
October 1–31	October 1–31	Sun–Thu	9	12	16	18	Sun–Thu	22	25	31	37	Sun–Thu	29	31	40	50
November 1–22	November 1–20	Fri–Sat	12	14	18	21	Fri–Sat	24	28	34	42	Fri–Sat	34	37	48	56
November 26–30	November 24–30	Weekly	69	88	116	132	Weekly	158	181	223	269	Weekly	213	229	296	362
December 15–23	December 15–23															
<b>DREAM SEASON</b>																
February 1–15	February 1–15	Sun–Thu	10	13	17	20	Sun–Thu	23	28	34	40	Sun–Thu	30	35	43	54
May 1–31	May 1–31	Fri–Sat	13	15	19	22	Fri–Sat	26	30	36	46	Fri–Sat	35	40	51	62
June 1–10	June 1–10	Weekly	76	95	123	144	Weekly	167	200	242	292	Weekly	220	255	317	394
August 16–31	August 16–31															
<b>MAGIC SEASON</b>																
February 16–28	February 16–29	Sun–Thu	13	16	19	21	Sun–Thu	26	32	38	45	Sun–Thu	33	39	50	61
March 1–31	March 1–31	Fri–Sat	15	18	22	24	Fri–Sat	29	34	41	51	Fri–Sat	39	46	61	69
April 1–16	April 15–30	Weekly	95	116	139	153	Weekly	188	228	272	327	Weekly	243	287	372	443
June 11–30	June 11–30															
July 1–31	July 1–31															
August 1–15	August 1–15															
November 23–25	November 21–25															
<b>PREMIER SEASON</b>																
April 17–30	April 1–14	Sun–Thu	16	20	25	29	Sun–Thu	32	37	46	58	Sun–Thu	44	53	67	79
December 24–31	December 24–31	Fri–Sat	19	23	28	33	Fri–Sat	37	44	52	66	Fri–Sat	51	59	75	90
		Weekly	118	146	181	211	Weekly	234	273	334	422	Weekly	322	383	485	575

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

# Disney Vacation Club

## Bay Lake Tower at Disney's Contemporary Resort

4600 North World Drive

Lake Buena Vista, FL 32830

Membership valid through January 31, 2060

With the Magic Kingdom at your doorstep, Bay Lake Towers is a short Monorail ride or walk from the world famous theme park to your new vacation home. You can enjoy your choice of 4 different accommodations with a view of either a fireworks filled Magic Kingdom or peaceful serene Bay Lake.

Amenities include the new Bay Cove Pool and interactive children's play area, a Sky Way Bridge to the Contemporary Resort or the Top of the World Lounge where the family can gather for a view of the Magic Kingdom below.

### Amenities:

- Walk to the Magic Kingdom Theme Park.
- Take the Monorail to either the Magic Kingdom or Epcot.
- Top of the World members only lounge for refreshments and fireworks viewing.
- Fireworks observation deck on the 16th floor.
- Bay Cove Pool with water slide, whirlpool spa
- Shuffleboard and lawn bowling.
- Contemporary's Grand Canyon Concourse includes shopping and arcade.
- Dine at The Wave, The California Grill or Contempo Cafe.
- Contemporary Marina has boat rentals by Sammy Duval watersports.
- Olympiad Fitness Center.



## BAY LAKE TOWER AT DISNEY'S CONTEMPORARY RESORT

AT THE WALT DISNEY WORLD® RESORT

S - Standard View  
L - Bay Lake View  
T - Theme Park View

Vacation Points\* Per Night

2011	2012	DELUXE STUDIO (Sleeps up to 4)	ONE-BEDROOM VILLA (Sleeps up to 5)			TWO-BEDROOM VILLA (Sleeps up to 9)			THREE-BEDROOM GRAND VILLA (Sleeps up to 12)							
			S	L	T	S	L	T	S	L	T					
<b>ADVENTURE SEASON</b>																
January 1-31	January 1-31	Sun-Thu	14	17	19	Sun-Thu	26	30	37	Sun-Thu	37	40	50	Sun-Thu	84	102
September 1-30	September 1-30	Fri-Sat	16	19	22	Fri-Sat	32	36	44	Fri-Sat	44	48	58	Fri-Sat	99	120
December 1-14	December 1-14	Weekly	102	123	139	Weekly	194	222	273	Weekly	273	296	366	Weekly	618	750
<b>CHOICE SEASON</b>																
October 1-31	October 1-31	Sun-Thu	14	17	20	Sun-Thu	28	33	39	Sun-Thu	38	43	52	Sun-Thu	88	106
November 1-22	November 1-20	Fri-Sat	17	19	23	Fri-Sat	35	38	46	Fri-Sat	45	50	60	Fri-Sat	104	125
November 26-30	November 24-30	Weekly	104	123	146	Weekly	210	241	287	Weekly	280	315	380	Weekly	648	780
December 15-23	December 15-23															
<b>DREAM SEASON</b>																
February 1-15	February 1-15	Sun-Thu	17	19	23	Sun-Thu	33	37	46	Sun-Thu	43	48	57	Sun-Thu	101	122
May 1-31	May 1-31	Fri-Sat	19	22	27	Fri-Sat	40	44	53	Fri-Sat	51	57	69	Fri-Sat	119	144
June 1-10	June 1-10	Weekly	123	139	169	Weekly	245	273	336	Weekly	317	354	423	Weekly	743	898
August 16-31	August 16-31															
<b>MAGIC SEASON</b>																
February 16-28	February 16-29	Sun-Thu	19	21	25	Sun-Thu	36	40	49	Sun-Thu	48	52	63	Sun-Thu	120	145
March 1-31	March 1-31	Fri-Sat	22	24	29	Fri-Sat	44	48	58	Fri-Sat	56	62	75	Fri-Sat	141	170
April 1-16	April 15-30	Weekly	139	153	183	Weekly	268	296	361	Weekly	352	384	465	Weekly	882	1065
June 11-30	June 11-30															
July 1-31	July 1-31															
August 1-15	August 1-15															
November 23-25	November 21-23															
<b>PREMIER SEASON</b>																
April 17-30	April 1-14	Sun-Thu	25	27	33	Sun-Thu	47	52	63	Sun-Thu	63	69	84	Sun-Thu	145	175
December 24-31	December 24-31	Fri-Sat	29	32	38	Fri-Sat	56	62	75	Fri-Sat	74	82	98	Fri-Sat	170	206
		Weekly	183	199	241	Weekly	347	384	465	Weekly	463	509	616	Weekly	1065	1287

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# Disney Vacation Club

## The Villas at Disney's Grand Californian Hotel® & Spa

1600 S. Disneyland Drive  
Anaheim, CA 92802

Membership valid through January 31, 2060

New vacation homes at Disney's first West Coast resort in the heart of the Disneyland Resort. Members have access to The Grand Californian Hotel with all of its award winning restaurants, luxurious spa and lounges. It is a short walk to the exciting Downtown Disney area and the world's first theme park, Disneyland as well as Disney's California Adventure theme park.



### Amenities:

- Walk to Downtown Disney, Disneyland and Disney's California Adventure.
- Take the multi-level bridge directly to Disney's Grand Californian Hotel and all of its amenities.
- Enjoy fine dining at Napa Rose (rated #1 in Zagat Survey 4 years running).
- Casual dining available at Storytellers Cafe or White Water Snacks.
- Pamper yourself at the Mandara Spa®.
- State-of-the-art fitness center.
- Three swimming pools to enjoy: Mariposa, Fountain and The Redwood Pool featuring a Redwood Tree-themed waterslide.
- Gas barbecue grills available in the South Courtyard for outdoor family meals.
- DVD rentals available to DVC members at no charge.

## THE VILLAS AT DISNEY'S GRAND CALIFORNIAN HOTEL® & SPA

AT THE DISNEYLAND® RESORT

Vacation Points\* Per Night

2011	2012	DELUXE STUDIO (Sleeps up to 4)	ONE-BEDROOM VILLA (Sleeps up to 5)	TWO-BEDROOM VILLA (Sleeps up to 9)	THREE-BEDROOM GRAND VILLA (Sleeps up to 12)
<b>ADVENTURE SEASON</b>					
January 2-31 February 1-26 September 4-30 October 1-6	January 8-31 February 1-25 September 2-30 October 1-4	Sun-Thu 17 Fri-Sat 22 Weekly 129	Sun-Thu 31 Fri-Sat 40 Weekly 235	Sun-Thu 46 Fri-Sat 56 Weekly 342	Sun-Thu 94 Fri-Sat 119 Weekly 708
<b>CHOICE SEASON</b>					
May 1-31 June 1-26 October 7-31 November 1-21 November 27-30 December 1-22	April 15-30 May 1-31 June 1-24 October 5-31 November 1-19 November 25-30 December 1-20	Sun-Thu 20 Fri-Sat 24 Weekly 148	Sun-Thu 39 Fri-Sat 48 Weekly 291	Sun-Thu 52 Fri-Sat 65 Weekly 390	Sun-Thu 106 Fri-Sat 133 Weekly 796
<b>MAGIC SEASON</b>					
February 27-28 March 1-31 April 1-14 June 27-30 July 1-31 August 1-31 September 1-3	February 26-29 March 1-29 June 25-30 July 1-31 August 1-31 September 1	Sun-Thu 26 Fri-Sat 32 Weekly 194	Sun-Thu 52 Fri-Sat 64 Weekly 388	Sun-Thu 70 Fri-Sat 88 Weekly 526	Sun-Thu 152 Fri-Sat 188 Weekly 1136
<b>PREMIER SEASON</b>					
January 1 April 15-30 November 22-26 December 23-31	January 1-7 March 30-31 April 1-14 November 20-24 December 21-31	Sun-Thu 30 Fri-Sat 37 Weekly 224	Sun-Thu 62 Fri-Sat 76 Weekly 462	Sun-Thu 86 Fri-Sat 108 Weekly 646	Sun-Thu 182 Fri-Sat 224 Weekly 1358

\*All reservations are subject to availability. Be sure to refer to the appropriate season dates when making reservations. Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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# Club Intrawest

## CLUB INTRAWEST

Vacation Points* Per Night	CLUB INTRAWEST BLUE MOUNTAIN RESORT COLLINGWOOD, ONTARIO, CANADA			CLUB INTRAWEST PALM DESERT RESORT PALM DESERT, CALIFORNIA			CLUB INTRAWEST PANORAMA RESORT PANORAMA, BRITISH COLUMBIA, CANADA			CLUB INTRAWEST TREMBLANT RESORT MONT-TREMBLANT, QUÉBEC, CANADA			CLUB INTRAWEST VANCOUVER RESORT VANCOUVER, BRITISH COLUMBIA, CANADA		CLUB INTRAWEST WHISTLER RESORT WHISTLER, BRITISH COLUMBIA, CANADA		
2011	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM
<b>VALUE SEASON</b>	4/3-5/14; 10/23-11/22; 11/27-12/3			7/4-9/17			6/10-5/31; 9/25-11/19			10/10-13; 10/16-20; 10/25-27; 10/30-11/3; 11/6-10; 11/13-17			1/2-2/19; 10/16-11/22; 11/27-12/17		5/1-28; 10/10-11/19		
Sun & Thu	8	11	14	13	18	25	13	17	21	6	8	11	24	30	6	10	13
Mon-Wed	8	10	13	6	11	14	8	11	16	4	6	8	20	24	4	7	10
Fri-Sat	16	21	25	21	28	38	27	34	45	11	17	24	30	37	11	20	27
<b>STANDARD SEASON</b>	11/23-26; 12/4-10			1/2-15; 3/13-4/30; 9/18-10/8			6/1-6/18; 9/5-9/24; 11/20-12/17			4/26-5/14; 10/14-15; 10/21-22; 10/28-29; 11/4-5; 11/11-12; 11/18-30			2/20-4/30; 9/3-10/15; 11/23-26		4/26-30; 5/28-6/11; 9/5-10/9		
Sun & Thu	17	21	25	16	21	27	17	21	28	10	16	21	27	32	8	18	23
Mon-Wed	14	18	23	8	17	23	13	16	21	7	11	16	23	28	7	11	17
Fri-Sat	30	39	47	28	38	45	35	45	61	20	31	44	35	44	18	34	48
<b>PEAK SEASON</b>	5/15-19; 5/25-4/4; 9/11-10/6; 10/10-22			1/16-2/5; 2/11-12; 2/18-19; 2/25-3/12; 3/18-19; 3/25-5/14; 7/1-3; 10/9-11/19; 11/25-12/17			1/2-2/12; 2/18-19; 2/25-3/12; 3/18-19; 3/25-4/9; 6/19-9/4			1/2-22; 4/3-25; 3/15-6/25; 9/5-10/6; 12/1-12/17			1/1; 7/1-9/2; 12/18-31		6/12-25		
Sun & Thu	18	24	30	18	27	35	20	25	34	11	20	28	28	35	13	21	30
Mon-Wed	17	21	25	14	20	28	14	18	24	10	14	20	28	35	8	14	23
Fri-Sat	34	44	54	34	49	63	41	54	71	27	42	59	47	56	25	42	63
<b>PREMIUM SEASON</b>	1/2-2/19; 2/25-26; 3/4-5; 3/11-12; 3/18-19; 3/25-4/2; 5/20-22; 6/5-7/9; 7/15-16; 7/22-25; 7/29-30; 8/5-6; 8/12-9/10; 10/7-9; 12/11-17			1/1; 2/6-10; 2/13-17; 2/20-24; 3/13-17; 3/20-24; 11/20-24; 12/18-31			1/1; 2/13-17; 2/20-24; 3/13-17; 3/20-24; 12/18-31			1/23-2/12; 2/18-19; 2/25-3/12; 3/18-4/2; 6/26-7/23; 7/29-9/4; 10/7-9					1/2-2/19; 2/25-3/12; 3/18-19; 3/25-4/25; 6/26-9/4; 11/20-12/17		
Sun & Thu	21	28	34	28	41	54	31	41	54	16	25	35			14	24	37
Mon-Wed	20	25	31	28	41	54	31	41	54	11	18	25			10	17	25
Fri-Sat	39	52	63	28	41	54	31	41	54	34	52	73			30	56	73
<b>HOLIDAY SEASON</b>	1/1; 2/20-24; 2/27-3/3; 3/6-10; 3/13-17; 3/20-24; 7/10-14; 7/17-21; 7/24-28; 7/31-8/4; 8/7-11; 12/18-31									1/1; 2/13-17; 2/20-24; 3/13-17; 7/24-28; 12/18-31					1/1; 2/20-24; 3/13-17; 3/20-24; 12/18-31		
Sun & Thu	35	45	55							25	39	55			23	41	56
Mon-Wed	35	45	55							25	39	55			23	41	56
Fri-Sat	35	45	55							25	39	55			23	41	56

\*Members receive the full terms and conditions of this program, including applicable fees and restrictions, in the Exchange Programs Disclosure Document for BVTC Exchange Programs. The terms and conditions have been specially agreed upon by Disney Vacation Club Management Corp. and Club Intrawest for obtaining resort accommodations for Disney Vacation Club® Members. Please review them carefully before booking any of these travel options. Program terms and conditions are subject to change without notice.

- All exchanges are subject to availability.
- A non-refundable \$95 transaction fee applies per confirmed exchange. If payment is not received at the time of confirmation, Disney Vacation Club reserves the right to cancel the exchange.
- Members should contact Member Services for additional information including additional fees, surcharges, taxes, etc.

Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

# Club Intrawest

## CLUB INTRAWEST

Vacation Points* Per Night	CLUB INTRAWEST SANDESTIN RESORT SANDESTIN, FLORIDA		
2011	STUDIO	ONE-BEDROOM	TWO-BEDROOM
<b>VALUE SEASON</b>	1/2-2/19; 11/27-12/17		
Sun – Thu	7	13	17
Fri – Sat	13	21	28
<b>STANDARD SEASON</b>	1/1; 9/4-11/22; 12/18-31		
Sun – Thu	13	21	28
Fri – Sat	21	37	48
<b>PEAK SEASON</b>	2/20-3/12; 3/18-4/16; 4/22-6/25; 7/24-9/3; 11/23-26		
Sun – Thu	16	25	34
Fri – Sat	25	42	56
<b>PREMIUM SEASON</b>	3/13-17; 4/17-4/21; 6/26-7/23		
Sun – Thu	21	37	48
Fri – Sat	21	37	48

Vacation Points* Per Night	CLUB INTRAWEST ZIHUATANEJO RESORT ZIHUATANEJO, MEXICO		
2011	STUDIO	ONE-BEDROOM	TWO-BEDROOM
<b>VALUE SEASON</b>	6/1-9/30		
Sun – Sat	20	28	39
<b>STANDARD SEASON</b>	1/2-2/19; 2/27-3/12; 3/27-4/16; 4/24-5/31; 10/1-11/19; 11/27-12/17		
Sun – Sat	23	34	47
<b>PEAK SEASON</b>	1/1; 2/20-26; 3/13-26; 4/17-23; 11/20-26; 12/18-31		
Sun – Sat	27	41	56

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- All exchanges are subject to availability.
- A non-refundable \$95 transaction fee applies per confirmed exchange. If payment is not received at the time of confirmation, *Disney Vacation Club* reserves the right to cancel the exchange.
- Members should contact Member Services for additional information including additional fees, surcharges, taxes, etc.

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# Club Cordial

CLUB CORDIAL																	
Vacation Points* Per Night	CORDIAL FAMILY & SPA HOTEL ACHENKIRCH TYROL, AUSTRIA			CORDIAL FAMILY & SPORTS HOTEL GOING TYROL, AUSTRIA			CORDIAL GOLF RESIDENCE IL PELAGONE GAVORRANO, ITALY		CORDIAL GOLF & WELLNESS HOTEL REITH BEI KITZBUHEL TYROL, AUSTRIA			CORDIAL SANOTEL BAD GASTEIN BAD GASTEIN, AUSTRIA			CORDIAL THEATREHOTEL WIEN VIENNA, AUSTRIA		
2011	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM	STUDIO	ONE-BEDROOM	TWO-BEDROOM
VALUE SEASON	4/16-6/3; 10/1-12/22			4/16-6/3; 10/1-12/22			1/6-3/18; 11/5-12/22		4/16-6/3; 10/1-12/22			4/16-6/3; 10/1-12/22			1/6-3/18; 10/29-12/22		
Sun - Sat	11	15	23	11	15	23	11	16	17	25	34	11	15	23	16	21	30
STANDARD SEASON	6/4-9/30			6/4-9/30			1/1-5; 3/19-6/3; 10/1-11/4; 12/23-12/31		6/4-9/30			6/4-9/30			1/1-5; 3/19-10/28; 12/23-12/31		
Sun - Sat	16	24	34	16	24	34	20	28	25	39	51	16	24	34	20	29	39
PEAK SEASON	1/6-4/15			1/6-4/15			6/4-9/30		1/6-4/15			1/6-4/15					
Sun - Sat	19	28	39	19	28	39	28	39	29	46	58	19	28	39			

\*Members receive the full terms and conditions of this program, including applicable fees and restrictions, in the *Exchange Programs Disclosure Document for BVT Exchange Programs*. The terms and conditions have been specially agreed upon by Disney Vacation Club Management Corp. and Club Cordial for obtaining resort accommodations for *Disney Vacation Club*® Members. Please review them carefully before booking any of these travel options. Program terms and conditions are subject to change without notice.

- All exchanges are subject to availability.
- A non-refundable \$95 transaction fee applies per confirmed exchange. If payment is not received at the time of confirmation, *Disney Vacation Club* reserves the right to cancel the exchange.
- Members should contact Member Services for additional information including additional fees, surcharges, taxes, etc.

Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.



# The World Passport Collection

The World Passport Collection offers exchange opportunities through RCI® and Buena Vista Trading Company, featuring Club Cordial and Club Intrawest, and provides options to more than 500 destinations in over 25 countries located on six continents. You can relax in the sun at the beachfront resort, tee it up at a golf course villa, or simply enjoy the beauty of the outdoors. You are able to find the perfect destination for your dream vacation with the World Passport Collection. With an exchange through RCI, you have the flexibility to choose how long to stay, from nightly to weekly or longer, at more than 500 destinations around the world.

## WEEKLY EXCHANGES THROUGH RCI®

### 2011 Vacation Points\* Per Week\*\*

SEASON	ONE-BEDROOM	TWO-BEDROOM
LOW (RCI BLUE)	124	207
MID (RCI WHITE)	144	252
HIGH (RCI RED)	160	270

## NIGHTLY EXCHANGES THROUGH RCI

### 2011 Vacation Points\* Per Night\*\*\*

SEASON		STUDIO	ONE-BEDROOM	TWO-BEDROOM	THREE-BEDROOM
LOW (RCI BLUE)	Sun – Thu	12	14	25	34
	Fri – Sat	23	27	41	53
MID (RCI WHITE)	Sun – Thu	15	16	30	39
	Fri – Sat	24	32	51	61
HIGH (RCI RED)	Sun – Thu	16	18	32	41
	Fri – Sat	27	35	55	72

## SIGNATURE SELECTIONS<sup>SM</sup> EXCHANGES THROUGH RCI®

### 2011 Vacation Points\* per Week\*\*

RESORT	LOCATION	SEASON	ONE-BEDROOM	TWO-BEDROOM	THREE-BEDROOM
Dye Villas	North Myrtle Beach, South Carolina	LOW	200	300	350
The Grand Mayan Acapulco	Acapulco, México				
The Grand Mayan Los Cabos	San Jose del Cabo, México				
The Grand Mayan Nuevo Vallarta	Nuevo Vallarta, México	MID	400	600	700
The Grand Mayan Riviera Maya	Riviera Maya, México				
Hearthstone at Spring Mountain Ranch	McCall, Idaho				
Mountain Club at Cashiers	Sapphire, North Carolina	HIGH	600	900	1050
The Muskokan Resort Club	Port Carling, Ontario, Canada				
Northstar Club at Lake Tahoe	Truckee, California				
Old Greenwood	Truckee, California	HIGH	600	900	1050
Royal Private Residence Club	Kelowna, British Columbia, Canada				
Villas at Trapp Family Lodge	Stowe, Vermont				
PREMIUM RESORTS	LOCATION	SEASON			
El Corazon de Santa Fe The Residence Club at Pronghorn Teton Club The Whiteface Lodge	Santa Fe, New Mexico Bend, Oregon Teton Village, Wyoming Lake Placid, New York	LOW	300	450	525
		MID	600	900	1050
		HIGH	800	1200	1400

\*Members receive the full terms and conditions of this program, including applicable fees and restrictions, in the *RCI Disclosure Guide*. The terms and conditions have been specially agreed upon by Disney Vacation Club Management Corp. and RCI for obtaining resort accommodations for *Disney Vacation Club*® Members. Please review them carefully before booking any of these travel options. Program terms and conditions are subject to change without notice.

\*\*One week is equal to seven consecutive nights.

- All exchanges and deposits of vacation points are subject to availability.
- Types of accommodations vary by resort.
- A non-refundable \$95 transaction fee applies per confirmed exchange or when a wait list is initiated (wait lists are available only for weekly and *Signature Selections* exchanges) through RCI. If payment is not received at the time of confirmation, *Disney Vacation Club* reserves the right to cancel the exchange.
- Members should contact Member Services for additional information including additional fees, surcharges, taxes, etc.

Please see "Booking Guidelines" in the "Making Reservations" section and "Changing or Cancelling Reservations" in the "Managing Reservations" section for important booking window and cancellation guidelines.

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## Warning Signs in the Disney Vacation Club Resale Marketplace!

*Handling the Disney Vacation Club Resales requires a great deal of knowledge and expertise as they are unlike any other on the market. It is imperative that you use a broker who specializes in this area to achieve the outcome you desire and avoid some of the unpleasant pitfalls by inexperienced brokers.*

### Warning signs for BUYERS:

1. A small amount of listings in their inventory (Indicates NO track record)
2. Talking with associate leaves you unsure they know the product. Ask questions about banking, borrowing, points in holding, etc.
3. Unreturned or late response to your inquiry (Where will they be when you need help with the ROFR, Closing Process & getting into the DVC system? A knowledge of the right people to contact in case of a situation is imperative.)
4. Mistakes on postings on their website. Example: OKW, 2 bedroom Wk 6 (DVCs are in points, not weeks and certain size units.)
5. The company tells you that you can purchase Beach Club Villas for \$80 a point and clearing the ROFR will be no problem. (They will get their commission when Disney exercises their "Right Of First Refusal" so they really don't care if you are a new owner or not. In fact, they prefer it, because it's less work for them and they don't have any worries about the closing process or anything else.)
6. Do they have an office? (Many don't, ask for directions, or look up their address, if it's a residential area or a P.O. Box????)
7. Company advertises NO closing costs. They are either calling closing costs by another name or not giving the buyer and seller the legal protection needed to pass on a free and clear title. Read the fine print in the listing agreement and closing paperwork. Remember, "there is NO free lunch."



### Warning signs for SELLERS:

1. The company asks for an upfront listing, advertising, appraisal, website development, or auction fee. (There is no end to the names they come up with to describe an upfront fee. This is one of the biggest ripoffs out there. These people will take your money and in most cases you will never hear from them again.)
2. The company insists that you sign an "exclusive" listing agreement with a term of several months or even a year (usually 6 months or more), which of course means you are stuck for the duration of the agreement, even if you find your own buyer. If another company or you find a buyer for your package, you also owe the "exclusive" broker a commission.
3. The company charges you a cancellation fee if you withdraw your listing before the end of the listing term. (Example: Things happen, if you were selling for financial reasons and suddenly came into some money, you would still be forced to sell or pay the cancellation fee which can sometimes be hundreds of dollars.)
4. They tell you they can get you \$150 per point. (That's an exaggeration, but it happens. They will start hitting you up to reduce your price as soon as the listing contract has been signed. They will say the market has changed. Just remember, if it sounds too good to be true, you know the rest.)
5. Is their office easily accessible to the public? You should be able to walk in during regular business hours and be assured they can and will handle your business transaction. Does the broker work out of their home? Do you really think a purchaser is going to drive to their subdivision, knock on their door, and sit down at their kitchen table to write up a contract? How many DVC buyers have actually done this? The internet has enabled many people to disguise the true circumstances of their situation. They have a pretty website, so the public thinks they are dealing with a really big operation.
6. Do they have a person answering the phone or is it primarily an answering machine. People are continually frustrated in this day and age just dealing with the obstacles of trying to speak to a real person. This does NOT put them in the buying mood. Most often they will keep calling around until they reach someone who can discuss their situation.



# Marriott's Vacation Club

## Marriott's Grand Vista Resort



5925 Avenida Vista • Orlando, FL 32821

Great golf is the hallmark attraction at Marriott's Grand Vista but that's only the beginning of what guests can expect. The distinctively designed one, two and three bedroom villas feature private balconies and panoramic views. For added convenience, the Village Center offers exclusive shopping and casual dining, right on the property. And all the magic of Central Florida is waiting, an easy drive from these vacation villas.

## Marriott's Cypress Harbour

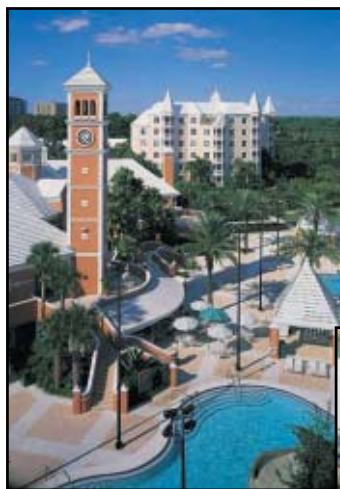


11251 Harbour Villa Road • Orlando, FL 32821

At Marriott's Cypress Harbour, guests will encounter an "Old Florida" ambiance with long, shady walkways, cool screened porches, and graceful gazebos. The many amenities include lighted tennis courts, a serene boating lake, three heated pools with lakeside sun decks and beach area, exercise room, relaxing clubhouse, planned activities by an on-site recreation staff, The MarketPlace convenience store and deli, and the renowned Grande Pines Golf Course right next door.

# Hilton Grand Vacation Club

6924 Grand Vacations Way • Orlando, FL 32821



Located just across from SeaWorld® Orlando, HGVC Club is designed to evoke the style of a provincial Bermudian seaside village. Distinctive amenities include spectacular swimming pools, the Bermuda Provisions Gift Shop and Deli, a fitness center, an Owner's Lounge complete with a movie theater, and Capt'n Finn's Kid's Club.

## Amenities:

- Spacious studio and 1, 2 and 3 bedroom villas
- Fully equipped kitchens
- Cable TV/Videotape player
- Washer and dryer
- Two swimming pools
- Children's pool
- Four whirlpool spas
- Shuffleboard
- Lawn croquet course
- Putting green
- Picnic areas with barbecue grills
- Supervised Recreation program
- Children's playground
- Video arcade
- Tennis Courts
- Nearby Golf

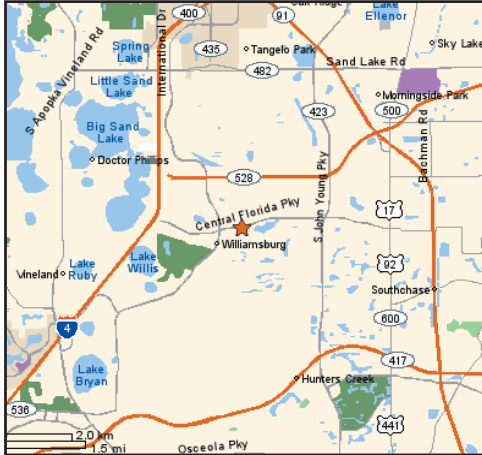
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# Over 12,000 Disney Vacation Club Memberships SOLD!

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*The Largest Selection of  
DVC Resale Properties!*

Stop by our office on your way to DVC because we have a Publix grocery in our shopping center. It is a neighborhood store, so the prices are very reasonable compared to the groceries in the Disney area.

From the airport: Take the toll road 528 West, headed toward Disney World. Exit at Orangewood Blvd., turn Left at the light, go straight for 1/2 mile and see the "Williamsburg Downs" shopping center on your right at the intersection. Look for big yellow "TIMESHARES" sign on top of building.

From DVC: Take I-4 as if heading toward airport, take the Sea World exit. Turn right immediately onto Central Florida Parkway. Pass the Sea World entrance and continue for 2 blocks, turn into "Williamsburg Downs" shopping center. Look for the big yellow "TIMESHARES" sign over the storefront.

**Thomas E. Yeary - Licensed Real Estate Broker**  
*Williamsburg Downs Shopping Center*  
5430 Central Florida Parkway, Orlando, FL 32821  
**2 blocks from Sea World**

**SELLERS: No upfront listing, advertising, processing, appraisal,  
website or auction fees!**

**Financing Available / Free & Clear Title**

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**Toll Free: 1-800-550-6493 US & Canada**

**Other Areas: (407) 239-8899 Fax: (407) 239-0072**

**Open 7 days a week for your convenience. Speak to a DVC Expert - Not a Machine!**

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